29 KNOCK AND BE ENCOURAGED

STRATEGY:	Objective: • To recognize "God sightings."
	To learn how to stand and encourage ourselves in the Lord. Notes:
YOUR	1. When have you experienced the hand of God on your
TURN:	circumstances?
	2. Can you identify times in your life when God worked through coincidences?
	3. Do you have to earn or deserve God's miracles and interventions? If so, how?
APPLICATION:	How can I apply this in my own life?
FREE READING:	Ephesians 1:4-14 Isaiah 6:8 1 Corinthians 2:9
DECLARE THIS:	 I am at peace and filled with joy because I know how everything turns out. I am so glad that I am on the winning side and my victory is guaranteed in Christ. By faith, I receive my inheritance from Christ now, in this life.

TACTICS: **Objectives:** To learn how to handle the "money question" • To know when and how to negotiate the offer. Notes: TAKE When you negotiate ACTION: 1. Indicate your strong interest in the position before you ask for changes. 2. Approach the discussion as you would any other business discussion. Clearly state your needs and what you think the position is worth. 3. Listen carefully to the company contact to see if anything else has changed or been added to the offer. 4. Do not be aggressive or confrontational in your approach. Compromise in areas that are not deal busters. Be firm in areas that are critical to the overall package. If you don't sense any movement in these areas, stop the discussion. Tell the employer you need to think about it. DO not box yourself into a corner. 5. Restate your agreements to check understanding. 6. Ask to have your offer in writing, spelling out the specifics of your agreement. 7. Reconfirm your interest in the position. 8. Discuss next steps, if any. 9. Thank your contact(s) for their consideration. **PRAY:** Thank you, God, for... By faith I receive... Help me with...

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