

27 KNOCK AND OVERCOME

STRATEGY:	Objectives: <ul style="list-style-type: none">• To respond effectively to crisis situations-- what to do when blindsided.
	Notes:
YOUR TURN:	<ol style="list-style-type: none">1. What are the biggest obstacles you have to overcome in your job search?2. Is any aspect of your situation impossible? How does God feel about the impossible?3. What tools can you use to overcome the enemy?
APPLICATION:	How can I apply this in my life?
FREE READING:	1 Thessalonians 5:24 Romans 8:37 Isaiah 54:17 1 John 4:18 Joel 3: 25 Isaiah 65:22
DECLARE THIS:	<ul style="list-style-type: none">▪ I can always overcome because God is the One who brings the victory.▪ I know my God is willing and able to care for me. He never fails.▪ My trust is in the Lord and in the power and authority of his name.

27 KNOCK AND OVERCOME

TACTICS:	<p>Objective:</p> <ul style="list-style-type: none"> • To be effective in self-marketing at events—where to show up and what to do when you’re there. • To recognize when you’re really stalled and learn how to get “unstuck.” <p>Notes:</p>
TAKE ACTION:	<p>Go to the Function with a Goal in Mind Decide what your networking goals will be for the event. What information are you seeking to help you achieve your goal? What type of person can best give you that information? Is this a likely event for getting that support?</p> <p>Present Yourself Attractively Wear clothing that helps you feel your best. Dress to win. Go confidently.</p> <p>Take your Networking Tools Take a supply of resumes, a good pen, note paper, and your date book.</p> <p>Observe Your Surroundings Before getting into conversations with people, take a few seconds to compose yourself and observe the climate of the room. Quickly scan the room, particularly the four corners of the room where power groups are more likely to form.</p> <p>Initiate Conversations Smile, establish eye contact, extend a handshake and introduce yourself. Three topics you can use to start a conversation are: the situation, yourself, and the other person. To introduce one of those subjects you should ask a question, voice an opinion or state a fact. The next thing you know you will be engaged in an interesting conversation.</p> <p>Ask Good Questions Related to your Networking Goal & then Listen Ask one of two key questions at the beginning. A good lead-in is “I’d like your thoughts. Do you have time to discuss this now?”</p>
PRAY:	<p>Thank you, God, for...</p> <p>By faith I receive...</p> <p>Help me with...</p>