

24 KNOCK AND BRING GIFTS

STRATEGY:	Objective: <ul style="list-style-type: none">• To understand the impact that the law of sowing and reaping has on the job search process.• To learn how to plant seed for specific results.
	Notes:
YOUR TURN:	<p>1. What gifts do you have to offer while you are unemployed?</p> <p>2. How does the principle of sowing and reaping apply to your job search process?</p> <p>3. Are you using all the gifts that you've been given? If not, why not?</p>
APPLICATION:	How can I apply this in my life?
FREE READING:	Isaiah 52:7 Matthew 5:14-16 Philippians 2:4
DECLARE THIS:	<ul style="list-style-type: none">▪ I go nowhere empty-handed. I bring life, and light, and truth with me.▪ I know the good news of Christ and my life reflects it.▪ I am welcome wherever I go because I bring peace and good news.

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TACTICS:	<p>Objective:</p> <ul style="list-style-type: none"> • To understanding the purpose and process for effective networking-mutual benefit. • To make effective use of networking opportunities. <p>Notes:</p>
TAKE ACTION:	<p style="text-align: center;">Contact Guidelines</p> <ol style="list-style-type: none"> 1. Identify yourself and your purpose within the first ten seconds. Explain that you are looking for a new position and would appreciate their advice. 2. Ask for three to five minutes and limit yourself to it! Be sure it s a good time for your contact to talk. 3. Briefly review your goals, special skills and work experience. (Use an abbreviated version of your Executive Summary) 4. Ask for information that may be helpful in your search and for names of people or organizations that may have openings in your area of expertise. 5. Ask if you can use their name as you contact others, 6. Be positive and express confidence that something will turn up. 7. Always put your best foot forward. Do not think you can be sloppy or casual because you are friends.. 8. Thank them for their time, and ask if you can call again. 9. Do not ask contact to initiate contacts for you. Use the information your contact provides and do the contacting yourself.
PRAY:	<p>Thank you, God, for...</p> <p>By faith I receive...</p> <p>Help me with...</p>

Cashing In

Proverbs 26:2 ...the curse causeless cannot come.

There is always a reason why a believer who has been given THE BLESSING fails to see it manifest in his/her life. The reason is never God. It is also not something to blame entirely on the devil. We have the opportunity to make a demand on our "Blessing" account and take out a withdrawal AND we have the ability to block ourselves from cashing in!

Withdrawing the Blessing	Blocking the Blessing
<p style="text-align: center;">OBEDIENCE</p> <p>If you obey my commandments—to Love—then are you my disciples.--Christ</p>	<p style="text-align: center;">DISOBEDIENCE</p> <ul style="list-style-type: none"> ▪ Partial and delayed obedience= Disobedience ▪ Offense and Unforgiveness ▪ Sin ▪ Selfishness
<p style="text-align: center;">FAITHFULNESS</p> <p>"Trustworthy, strict and thorough in the performance of duty, dependable..." Laboring in the Word, laboring in holiness, laboring in love and service...fulfilling the Kingdom purposes. How faithful are you with what you've already been given? Spouse, family, friends, work, church...Can God trust you?</p>	<p style="text-align: center;">UNFAITHFULNESS</p> <ul style="list-style-type: none"> ▪ Laboring to be rich—Proverbs 23:4, 20:21,13:11,and 28:20 ▪ Do you claim to believe but labor in priorities that have nothing to do with the Kingdom? How consistent and faithful are you to love, pray, act on the Word...?
<p style="text-align: center;">PURE HEART</p> <p>Blessed are the pure in heart for they shall see God. Do you want to see God in your finances, your work, your health, your relationships? MOTIVE=the need, desire, fear or reason that prompts action. It is ALL that matters to God. He looks upon the heart of the matter. What matters is integrity in our hearts. Satan wants to defile the heart with unbelief. We are called to guard it and stand in faith on the Word.</p>	<p style="text-align: center;">NOT A PURE HEART</p> <ul style="list-style-type: none"> ▪ Acting Loving is not love. ▪ Manipulation, avoiding confrontation, gaining approval or acceptance, looking godly, personal gain might <u>look like love</u> but the motive is Selfishness.
<p style="text-align: center;">TITHE</p> <p>Malachi 3:8 You bring the tithe and God opens the heavens to pour out BLESSING...in the form of incorruptible Word "seed". Then the Kingdom process has to take place. We SOW the seed, on good ground, with our mouth in confessions, God causes the seed to grow we know not how, we guard the seed (our hearts) with all diligence and the harvest comes!</p>	<p style="text-align: center;">NO TITHE EXCHANGE</p> <ul style="list-style-type: none"> ▪ You say you trust but you won't "put your money where your mouth is"! ▪ You tithe but not <u>in faith</u>... grudgingly, legalistically, to "force God's hand"...

Questions for Networking

Now that you have made an appointment to meet, it is time to establish your agenda. If you pull out this entire list to ask your networking contact, the effect will be thoroughly intimidating. So, select a few questions that you are comfortable asking and use them as appropriate. Be sure to limit the number to fit the patience and interest of your contact.

About the Contact

1. Why did you go with this company?
2. What are your major responsibilities?
3. What portions of your work do you find most challenging?
4. What motivates you to remain?
5. What do you like most or least about your current assignment?

About the Company

6. What are this organization's strengths?
7. What are the areas the company could develop more fully?
8. What qualifications do you seek in a new hire? (Education, background, skills...)
9. What types of people are successful here?
10. Would it be possible for me to walk through your operation and see how work is done here?
11. What new/different types of expertise are necessary for your company?

About the Profession/Function

12. Why do people enter this company, this profession?
13. What personal attributes do you feel are essential for success?
14. How well do you think I fit this profession?

About the Industry

15. Where do you see this industry going in the future?
16. Who are the major competitors in your market?
17. What will your customer needs be in the next five years?
18. What kind of changes do you see occurring in your industry?
19. What were sales/profit trends over the last few years?

About You

12. What do you think of the experience I have had so far?
13. For what type of position would my background qualify me?
14. What organizations might be interested in hiring someone with my background?
15. If you were in my shoes. What would you do?
16. What do you think my biggest obstacle will be in finding a position?
17. Do you see any other possibilities for someone with my skills within an organization like yours?

About Your Objectives

18. Here is my list of targeted companies. Can you tell me anything about them or how I could access them?